



## David Whyte

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Managing Director at DCW Management Ltd

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- *High level commercial and corporate leadership professional, with extensive insurance and financial services industry experience from Australia, New Zealand, and the UK.*
- *Trusted visionary and innovative problem solver with a history of driving change using an inclusive approach.*
- *An engaging leadership style that establishes respect and confidence with all stakeholders.*

*Current (\*) and past clients include:-*

- \*Lifetime Group (NZ) Ltd (Chairman)*
- \*Brightsideco Insurance Ltd (Chairman)*
- \*Strategi Ltd (Chairman)*
- \*Foundation North (Trustee)*
- \*Life-Info Ltd (Director)*
- \*Home Run Partners Ltd (Director)*
- \*Fairway Resolution Ltd (Member, Advisory Council)*
  
- Suitebox Ltd (Chairman)*
- Beneficial Insurance Ltd (Director)*
- New Zealand Institute of Directors (Chartered Member)*
- DNA Behavior International Ltd (Country Representative)*
- Southern Response Earthquake Services Ltd (Director)*
- Foxplan Group Ltd (Chairman)*
- Ginger Group (Director & CEO)*
- Fidelity Life (Director)*
- AIG Life Australia (Director & CEO)*
- ISO Insurance & Savings Ombudsman Scheme (Industry Representative)*
- ISI now Financial Services Council (Company Representative)*

*Specialities: Leading organisations, board participation, corporate governance, change leadership, strategic planning, business development, promoting enterprise, transferring knowledge, making a difference.*

## EXPERIENCE

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### **DCW Management Ltd**

*January 2012 to present*

Managing Director

Providing Corporate Governance Board and Strategic Planning Management services to selected private clients. Delivery of guidance and direction on succession planning, growth, and development of commercial entities.

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### **Lifetime Group (NZ) Ltd**

*May 2016 to present*

Chairman

Lifetime Group (NZ) Ltd is a nationwide company with over 90 financial planners, investment, mortgage, and insurance advisors, who are committed to delivering a high level of service.

With funds under management in excess of \$1 billion dollars and private/ business insurance protection covering more than 100,000 clients, Lifetime's goal is to be the largest and most respected financial advisory group in the country.

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### **Brightsideco Insurance Ltd**

*April 2013 to present*

Chairman

Brightsideco Insurance Ltd manages the extended warranty insurance product for a major Australasian retail client. Chairman of the Board of Directors and member of the Risk Audit Committee.

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### **Strategi Ltd**

*February 2019 to present*

Chairman

Strategi is New Zealand's leading provider of business growth solutions, compliance, best practice services, and consulting services to the financial services industry, plus Strategi provides specialist AML/CFT compliance support to lawyers, accountants and real estate agents.

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### **Foundation North**

*1st June 2019 to present*

Trustee

Foundation North holds in trust for the Auckland and Northland communities an endowment, or putea, of over a billion dollars. This comes from the sale of the community's shares in what was previously the Auckland Savings Bank. That endowment allows us to make millions of dollars in grants each year to not-for-profit groups in Auckland and Northland.

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### **Fairway Resolution Ltd**

*July 2014 to present*

Member of Financial Dispute Resolution Advisory Council

FDRS is an independent approved dispute resolution scheme for settling disputes between people and businesses, and the organisations that provide them with financial services and advice.

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### **Life-Info Ltd**

*October 2015 to present*

Director

Life-Info Ltd is a not-for-profit organisation providing independent information to consumers on all matters related to life insurance and personal risk financial planning.

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### **Home Run Partners Ltd**

*August 2015 to present*

Director

Home Run Partners Ltd aims to provide an innovative pathway to homeownership by acquiring residential property in New Zealand for leasing to long term tenants.

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### **Suitebox Ltd**

Chairman

SuiteBox transforms customer interaction with intuitive video and telephony, document collaboration, selective recording and real-time signing.

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## **DNA Behavior International Ltd**

Country Representative

DNA Behavior International Ltd was established in 1999 to lead the behavioural awareness revolution in financial planning.

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## **Foxplan Ltd**

Chairman

Foxplan Ltd has been providing practical financial planning services and insurance advice to a range of clients across the Wellington region since 1996.

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## **Southern Response Earthquake Services Ltd**

Director

The Company formed by the Crown to manage the earthquake claims in Christchurch following IAG's purchase of AMI.

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## **Ginger Group, Fidelity Life, AIG Life Australia, ISI (now FSC), ISO, AIA (NZ), Sovereign**

## **EDUCATION**

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### **Waikato University**

Postgraduate Certificate in Corporate Governance

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### **Massey University**

Master of Management

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### **University of Aberdeen**

M.A. (Hons)

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### **Aberdeen Grammar School**

## **SKILLS**

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Corporate Governance, Leadership Management, Distribution Management, Relationship Development, Strategic Partnerships, Organizational Development, Stakeholder Management, Performance Improvement, Business Coaching, Enterprise Risk Management, Business Strategy, Insurance.

## **CERTIFICATIONS**

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### **CMInstD**

Institute of Directors of New Zealand

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*March 2015*

### **FGNZ**

Governance New Zealand Incorporated

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*October 2018*

### **FCIS**

Institute of Chartered Secretaries and Administrators

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*October 2018*

### **AICD**

Australian Institute of Company Directors

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*March 2017*

### **F Fin**

Financial Services Institute of Australasia

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*July 2019*